

Message Text

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ACTION EA-10

INFO OCT-01 ARA-06 EUR-08 IO-04 ISO-00 CIAE-00 DODE-00

PM-03 H-01 INR-05 L-01 NSAE-00 NSC-05 PA-01 RSC-01

PRS-01 SP-02 SS-15 USIA-06 AID-05 COME-00 EB-04

FRB-01 TRSE-00 XMB-02 OPIC-03 CIEP-01 LAB-01 SIL-01

OMB-01 FEA-01 /090 W

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R 250550Z OCT 74

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 5516

INFO AMEMBASS BRASILIA

AMEMBASSY BUENOS AIRES

AMEMBASSY MEXICO

AMEMBASSY OTTAWA

USMISSION USUN NY

C O N F I D E N T I A L SECTION 1 OF 2 TOKYO 13900

E.O. 11652: GDS

TAGS: PFOR, JA, CA, BR, MX

SUBJ: TANAKA'S VISIT TO AMERICAS

REF: A. TOKYO 11736

B. MEXICO 8058

C. OTTAWA 3089

D. OTTAWA 3128

SUMMARY: SHOWING LESSONS LEARNED DURING HIS TEMPESTUOUS JANUARY SE ASIA TOUR, PM TANAKA, DURING HIS SEPTEMBER VISIT TO WESTERN HEMISPHERE, MANAGED SENSITIVE ISSUES OF RE-SOURCE DIPLOMACY ADROITLY. TANAKA SUCCEEDED IN GAINING HOSTS' AGREEMENT TO PROCEED WITH RECIPROCALLY BENEFICIAL ECONOMIC RELATIONS, INCLUDING SELECTIVE INVESTMENT PROJECTS. HE MADE CLEAR THAT JAPAN'S LARGE COMMERCIAL ACTIVITIES WILL BE BUTTRESSED BY A STRONGER GOVERNMENTAL
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ROLEAND AFFIRMED JAPAN'S LONG RANGE OBJECTIVE TO SERVE

AS A BRIDGE BETWEEN ADVANCED INDUSTRIAL NATIONS AND THIRD WORLD. THROUGH AGREEMENTS TO ESTABLISH BILATERAL INSTITUTES FOR MUTUAL STUDIES, TANAKA ACCENTUATED NON-COMMERCIAL ASPIRATIONS IN JAPAN'S RELATIONS WITH OTHER NATIONS. END SUMMARY.

1. OUR FONOFF COLLEAGUES AND MEDIA SOURCES HAVE CONCLUDED THAT PM TANAKA'S SWING THROUGH MEXICO, BRAZIL, AND CANADA LAST MONTH WAS MANAGED FAIRLY SKILLFULLY TO MEET SEVERAL IMPORTANT POLICY GOALS. JAPANESE CONCLUDE THAT VISITS TURNED SOME POTENTIAL POINTS OF FRICTION IN ECONOMIC RELATIONSHIPS INTO CONSTRUCTIVE CALLS FOR ECONOMIC COOPERATION. TANAKA DISCUSSED A HOST OF ECONOMIC ISSUES UNDER AN UMBRELLA OF "GOODWILL". HIS STRESS ON "RECIPROCITY" AND "MUTUAL BENEFIT" REFLECTED LESSONS LEARNED DURING PAINFUL JANUARY 1974 SE ASIAN TOUR WHEN TANAKA, LABELLED BY SOME THE LEADER OF AN AVARICIOUS, RESOURCE HUNGRY NATION, FOUND HIMSELF THE TARGET OF DEMONSTRATIONS AND MEDIA TAUNTS.

2. ACCORDING TO FONOFF OFFICIALS, MEXICANS, BRAZILIANS, AND CANADIANS WELCOMED JAPANESE PROPOSALS ON INVESTMENT AND TRADE, BUT GUARDEDLY AND ON CONDITIONS WHICH WILL SATISFY INDIGENOUS GOALS AND CONFORM TO DEVELOPMENT PLANS OF RECEIPT NATIONS. HOSTS AND TANAKA APPARENTLY AGREED THAT ALL THREE COUNTRIES SHOULD EXPORT MORE PROCESSED PRODUCTS TO JAPAN AND NOT SERVE MERELY AS SUPPLIERS OF RAW MATERIALS. "ECONOMIC NATIONALISM" OF THREE COUNTRIES WAS PARTICULARLY EVIDENT IN CONCERN EXPRESSED THAT JAPANESE ENTERPRISES MIGHT SOMEHOW ATTEMPT TO CONTROL CERTAIN INDUSTRIES OR SEGMENTS OF THEIR ECONOMIES. TANAKA SEEMS TO HAVE ALLEVIATED THIS CONCERN SOMEWHAT. HE ALSO TOLD HIS HOSTS THAT GOJ WOULD HENCEFORTH BE MORE ACTIVELY INVOLVED IN ECONOMIC RELATIONS WITH THE THREE, HOPEFULLY EXERTING INFLUENCE ON ACTIVITIES OF JAPANESE BUSINESS ENTERPRISES SO AS TO AVOID COMPLAINTS OF THE TYPE WHICH HAVE BEEN RAISED CONCERNING JAPANESE BUSINESS ACTIVITIES IN SE ASIA. IN THIS CONNECTION WE ASSUME TANAKA INTENDS TO INCREASE BILATERAL GOVERNMENTAL CONSULTATIONS.

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3. FONOFF DESCRIBES THE GOAL OF MULTI-LATERAL DIPLOMACY AS BUILDING A GOVERNMENTAL ROLE, WITH POLITICAL AND ECONOMIC DIMENSIONS, CORRESPONDING TO JAPAN'S GLOBAL, PRIVATE COMMERCIAL RELATIONS. FONOFF CLAIMS PRINCIPLE OBJECTIVE UNDERLYING TANAKA'S ESPECIALLY ON ENERGY, TRADE, FOOD, AND MONETARY ISSUES. ULTIMATE AIM IS CONSTRUCTION OF A NEW AND RESPONSIBLE ECONOMIC ORDER, BUTTERESSED BY POLITICAL CONTACT AND EXCHANGE. AS PART OF

THIS EFFORT AND DESPITE PAST FAILURE, FONOFF SOURCES
STATE JAPAN ALSO CONTINUES TO BELIEVE IT CAN PLAY A ROLE
AS A KIND OF "BRIDGE" BETWEEN ADVANCED INDUSTRIAL NATIONS
AND THIRD WORLD, AND WESTERN HEMISPHERE VISITS EMBODY
EFFORTS TO FOSTER SUCH A ROLE. IN MEXICO, TANAKA'S
ACQUIESCENCE TO STATEMENT OF SUPPORT IN GENERAL TERMS FOR
A BALANCED CHARTER OF ECONOMIC RIGHTS AND DUTIES OF
STATES (UPON WHICH ECHEVERRIA INSISTED) IS ALSO SEEN BY
GOJ OFFICIALS AS PART OF EFFORT TO DEVELOP "CREDENTIALS"
WITH THIRD WORLD. THIS EFFORT IS CLEARLY A LONG-TERM
PROPOSITION AS CAN BE SEEN FROM EXISTING CONTRADICTIONS
BETWEEN JAPAN'S INTERESTS AS INDUSTRIALIZED TRADING
COUNTRY AND ITS DESIRE TO ASSUME SPECIAL ROLE IN CONNEC-
TION WITH THE THIRD WORLD. NEVERTHELESS, AMERICAN TOUR
SHOWED THAT JAPAN CONTINUES TO PURSUE THESE AIMS WITH
UNDIMINISHED DETERMINATION.

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4. THE THEME IN TANAKA'S VISITS ENCOURAGING EXPANSION

OF COMMUNICATION, EDUCATIONAL AND CULTURAL RELATIONS ALSO SERVED A CONSCIOUS PURPOSE. AS REFTELS NOTED, COMMUNIQUE WERE THIN ON ACTUAL AGREEMENTS EXCEPT IN THOSE FIELDS. COMMITMENTS TO FUND AND ESTABLISH SCHOOLS FOR MUTUAL STUDIES BETWEEN JAPAN AND MEXICO, BRAZIL, AND CANADA SOUGHT TO ESTABLISH THAT JAPAN'S RELATIONS WITH OTHER NATIONS ARE NOT CONFINED TOTALLY TO ECONOMIC AREA.

5. BEYOND THESE CONTRAL THEMES COMMON TO VISITS TO ALL THREE COUNTRIES, TANAKA MADE SPECIAL EFFORT TO "BROADEN AND DEEPEN" TIES WITH CANADA, ACCORDING TO SOME, HE HOPED EVENTUALLY TO EMULATE, ON LESSER SCALE, FULL-BLOWN RELATIONSHIP JAPAN HAS WITH US. TO FONOFF, CANADIANS SEEMED INTENT INITIALLY TO LIMIT DISCUSSIONS TO BILATERAL ISSUES. ALTHOUGH LANGUAGE WITH GLOBAL REFERENCES PREFACING JAPAN-CANADA COMMUNIQUE WAS WRITTEN BY JAPANESE, CONFIDENTIAL

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FONOFF BELIEVES PRE-VIST PLANNING DISCUSSIONS AND VISIT ITSELF ABETTED JAPANESE GOAL OF EXPANDING SUBSTANCE OF JAPAN-CANADA RELATIONSHIP TO ENCOMPASS GLOBAL ISSUES.

6. DOMESTICALLY, VOYAGE WILL HAVE LITTLE DIRECT IMPACT ON TANAKA'S POLITICAL POSITION, BUT TANAKA'S RECENT PERFORMANCE AS AN EFFECTIVE REPRESENTATIVE OF JAPAN ABROAD COULD MARGINALLY HELP HIS REPUTATION.

7. PRACTICAL IMPLICATIONS OF LANGUAGE SUCH AS "BRIDGE - BUILDING" AND NEW "GOVERNMENTAL ROLE" HAVE NOT BEEN SPELLED OUT, AND GOJ MAY NOT YET HAVE WORKED OUT FULL POLICY RAMIFICATIONS THEREOF. AT A MINIMUM, HOWEVER, GOJ APPARENTLY WISHES TO SHOW ITS SENSITIVITY TO NEEDS AND INTERESTS OF OTHER COUNTRIES AND TO CONVEY MESSAGE THAT THIS SENSITIVITY ON GOVERNMENT'S PART WILL IN SOME MANNER BE FACTORED INTO COMMERICAL DEALINGS OF JAPANESE FIRMS. IN GENERAL, AS OUTLINED BY GOJ, TANAKA'S VISITS APPEARED TO ADVANCE FOLLOWING ONGOING PURPOSES: A) MUTUAL AGREEMENT TO PROCEED WITH RECIPROCALLY BENEFICIAL ECONOMIC RELATIONS, INCLUDING SELECTIVE JAPANESE INVESTMENT IN HOST COUNTRIES. B) COMMITMENT TO EXPAND POLITICAL AND ECONOMIC ROLE TO FORTIFY AND RATIONALIZE JAPAN'S COMMERCIAL RELATIONS WITH THREE NATIONS. FINALLY, ON OVERALL BALANCE, IN CONTRAST TO JANUARY SE ASIAN SWING, TANAKA HANDLED SENSITIVE ISSUE OF RESOURCE DIPLOMACY ADROITLY. FONOFF AND MEDIA APPEAR TO FEEL THIS WAY AND WE TEND TO AGREE WITH THEM.
HODGSON

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